

## 宜進實業股份有限公司 YI JINN INDUSTRIAL CO., LTD.



宏洲纖維



## 2024 Investor Conference



Stock Code #1457

#### **Industrial TAPE**



Stock Code #1413

POY, FDY Direct spinn Chip spinning Polyester chips





Stock Code #4420

Polyester & Nylon textured yarn; Compounded Yarn





### 簡報內容方式

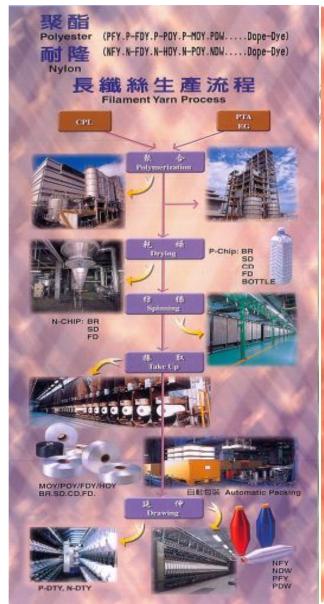


<u>Introductions</u> · <u>Manufacturing</u>

<u>Capacity and Output</u>, <u>Income statement</u>

















#### Institutional investors of 2024







#### Introduction of Yi Jinn

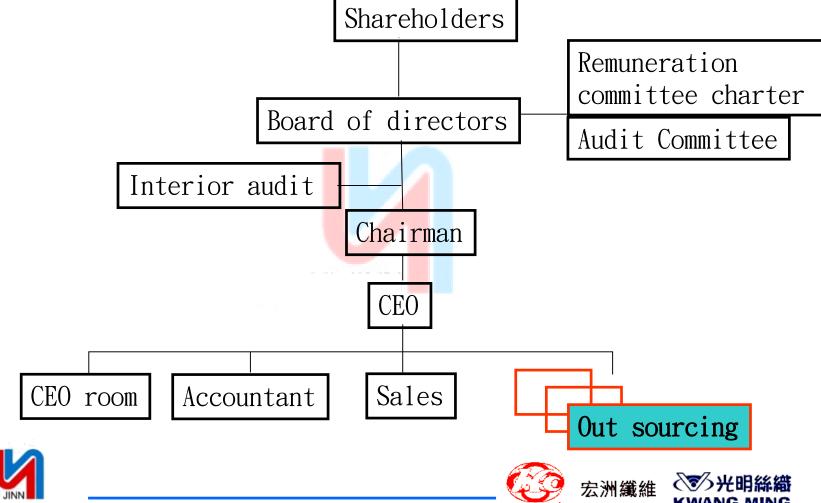
- Establishment: 1981
- Concept: Innovation, Integrity, Growth and Collaboration
- Main Operation: Business of man-made and nature fiber, real estate
- Acquisition Kwang Ming by stocks (2013) in 46.56%
- Acquisition Hung Chou by stocks (2015) in 40.57%
- Capital: NTD 3.17 billion
- Revenue in 2021: NTD 4.15 billion
- Revenue in 2022: NTD 4.34 billion
- Revenue in 2023: NTD 3.12 billion







### Construction



## Out source processing

Out sourcing: industrial TAPE

Application: facility of aviation and

transportation

Area: USA, Japan, France...etc.

Selling volume: 151,590 thousand yards in 2021

144,965 thousand yards in 2022

157,368 thousand yards in 2023

**102,685 thousand yards in 2024** 

(Jan~Nov)











## Income statement of Yi Jinn

Unit: thousand NTD

Unit: thousand NTD	2023	%	Q1~Q3 of 2024	%
Sales revenue	3,120,655		2,557,611	
Costs	2,913,324	93	2,321,805	91
Gross profit	207,331	7	235,806	9
Profit	1,080,606		340,911	
Profit attributable to owners of parent	567,120		218,141	
EPS	2.55		0.93	









# 宏洲纖維

Institutional investors of 2024





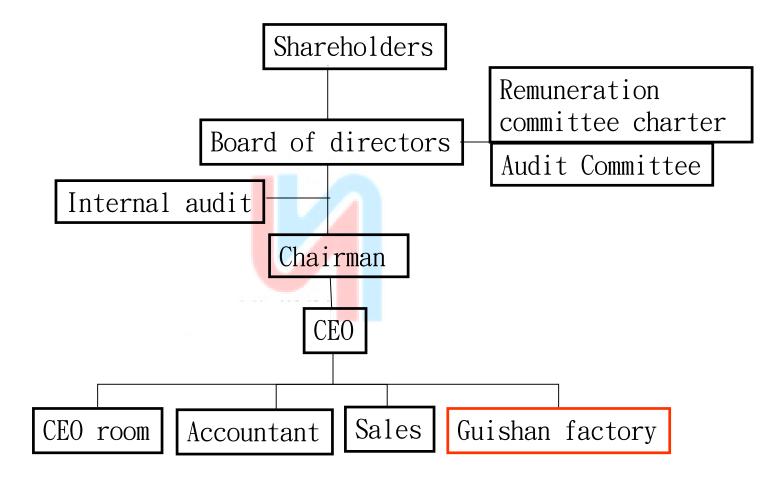
### Introduction of Hung Chou

- Establishment: 1968
- Set up on Dihua street
- Produce and sale POY
- Acquire by Yi Jinn in 2015
- Relocate in Neihu district in order to have better development
- Capital: NTD1.32 billion
- Revenue in 2021: NTD 2.97 billion
- Revenue in 2022: NTD 3.15 billion
- Revenue in 2023: NTD 2 billion





#### Construction









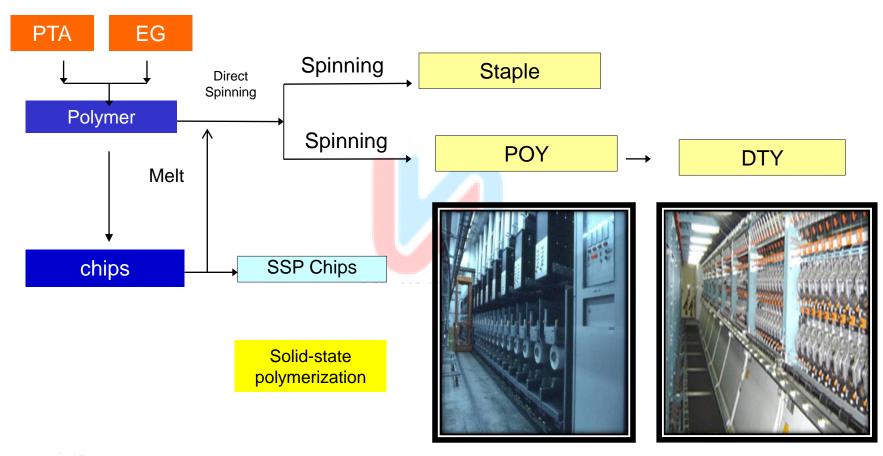
## Polyester fiber manufacturing







## Polyester filber manufacturing process







## Hung Chou- Guishan factory

#### Main product:

Poly chip & Poly fiber



- Polymerization capacity: 9,000T/month Recent output: 6,000T/month
- POY production line capacity: 7, 200T/month Recent output: 4, 800T/month

Facility	Amount		
Polymerization	1 line		
POY production line	21 line		









## Income statement of Hung Chou

Unit: thousand NTD

Unit: thousand NTD	2023	%	Q1~Q3 of 2024	%
Sales revenue	1,995,376		1,747,106	
Costs	2,074,7211	103	1,737,359	99
Gross profit	(78,835)	(3)	9,747	1
Profit	(132,786)	(6)	(24,793)	(1)
EPS	(1.01)		(0.19)	









### **Kwang Ming**

Institutional investors of 2024







## Introduction of Kwang Ming

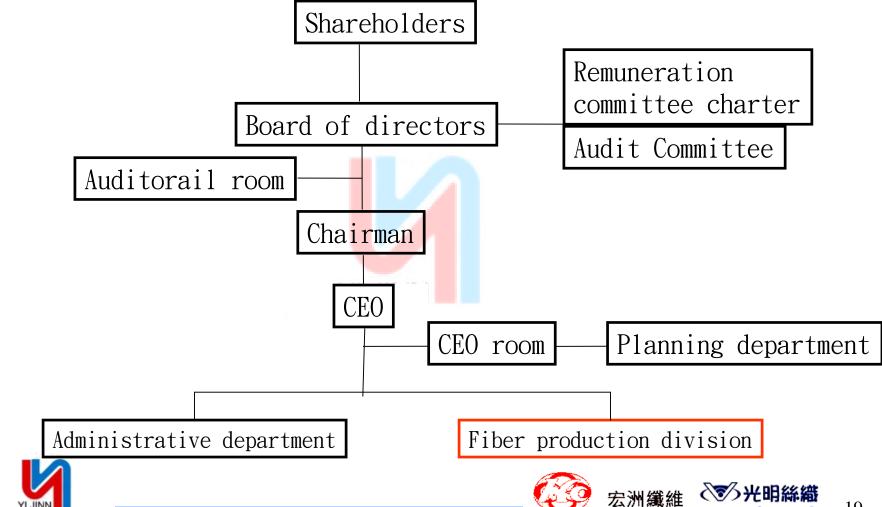
- Establishment: 1966
- Set up in Beitou and Taoyuan
- Relocate in Taipei City in 1995
- Main business: man-made cotton, nylon, silk...etc.
- Acquire by Yi Jinn in 2013
- Expand Fiber Production Division in 2015, become upstream manufacturer. Start to produce and sale DTY
- Capital: NTD400 million
- Revenue in 2021: NTD920 million
- Revenue in 2022: NTD930 million
- Revenue in 2023: NTD690 million







## Construction of Kwang Ming



## 加工絲假燃製造過程







# Kwang Ming-纖維事業部(Guishan factory)

Main product: DTY



- Total facilities: 19 sets
- Average operating: 11.41 sets
- Monthly average output: 1,211 ton

Facilities	Amount
TMTATF-12	4
TMTATF-21	12
TMTATF-1500	3







## Income statement of Kwang Ming

Unit: thousand NTD

Unit: thousand NTD	2023	%	% Q1~Q3 of 2024	
Sales revenue	688,933	~	601,908	
Costs	696,200	101	605,396	101
Gross profit	(7,267)	(1)	(3,488)	(1)
Other operating income	1,824,706	265	331,527	55
Profit	1,636,080	238	216,368	35
EPS	40.44		5.35	







## **SWOT** analysis

(S) Strength	□.High innovation, low cost, strong international marketing □.High ambition □.Flexible operating and vertical integration □.Improvement of techniques, lower operating cost to maintain competitive advantage	(O) portunit	□.Increasing of domestic and Asian markets □.Develop both F fabric (fashion and function), to be more competitive.  □Combination of upstream and downstream industries, easy to develop innovative products
(W) Veakness	□.Too focus on common products □.Mainly focus on production, fewer crucial techniques es □.Hard to make market segment □.Hard to join international organization, trading being obstructed	(T) Threats	□.Low price: highly competitive with South-east country, China and Korea □.High price: high competitive with European country, USA and Japan □.Low Tariff protection, easily be dumped















Yi Jinn has been engaged in fiber industry for 43 years, from the peak to the growth, maintain our spirit of integrity and collaboration by keeping research and development. Integrate raw material, DTY and production of cloth by acquiring Kwang Ming and Hung Chou.





# Innovation · Comfort · Healthy Life

> 2017

Join the production supply chain of the United States well-known 37.5™ technology yarn.
This helps body
manage the
moisture in microclimate to keep body in "37.5 zone" of comfort and performance.







## Concept of leading



Maintaining the attitude of innovation, integrity, growth and collaboration from 1981. Assistance and trust between relations of labor and capital makes company stronger and stronger.

Our company keep developing high quality and highly adding value products. We would improve our production, and integrate upstream and lowstream in the future, becoming much stronger Yi Jinn.

Chairman Cheng-Tien Chan

Position: Chairman of YiJinn, Hung Chou and Kwang Ming

B.O.D. Taiwan Man-made Fiber Industries Association

B.O.D. Chinese National Federation of Industries







# Yi Jim Group's recent investment in real estate overview

標地名稱	購置日期	所有權人	坪 (不含車位)	車位	取得價格	年租金	投報率%
遠雄宜進I-CITY (南港成功路土地)	2017.10.05	宜進 光明 大田	5631	144			租/售
南軟一期C棟6F	2017.12.22	宜進	1142	16	61,000	1,945	3.35%
內湖德孚瑞大樓	2021.12	億東	167	3	13,476	336	2.50%
台中振興路土地	2018.03.01	大宜	9430		190,000	1,104	變更
國揚矽谷11~13樓	2018.7.26	宜進	3107	84	91,678	2,816	3.00%
<ul><li>汐止遠雄U-TOWN<sub>(新台五路一段)</sub></li><li>97號12、33樓</li><li>95號7、9、10、35、36樓</li><li>93號26、29、30、34、35樓</li></ul>	2018.03.26 δ 2021.12	大田東光明	14721	139		10,412	2.00%
新湖二路228號	2019.09	宜進	445		54,000	864	1.70%







# Thank you for listening!



Q&A



